



**Vendor  
& Sponsor  
Application**

**19<sup>th</sup> ANNUAL**  
**2008 CONFERENCE & VENDOR FAIR**  
***“Meeting the Challenges of Change”***

Tues., November 4 and Wed., November 5  
(Tuesday is Election Day ~ VOTE EARLY)



Davis Conference Center  
1651 North 700 West ♥ Layton, Utah

For More Information Contact:  
Dan Hull, UHPCO Executive Director  
(801) 582-2245 or Toll Free: 1- 888-325-4150  
e-mail: [homecareconnection@msn.com](mailto:homecareconnection@msn.com)  
website [www.utahhospice.org](http://www.utahhospice.org)

# Don't Miss Utah's Annual Hospice Conference!

## You are invited...

UHPCO is pleased to invite you to be an exhibitor at the 2008 Annual Convention & Vendor Fair. Hospice, long-term care, assisted living, hospital and other healthcare professionals attend the conference to learn more about regulation, issues, and trends in hospice care. You will find administrators, medical directors, nurses, social workers, and other hospice professionals from throughout the state at this conference.

Our members recognize our ability to provide education and services that meet their professional and educational goals. They come to the conference looking for new information, trends, and answers, and they'll be looking for you.

The Vendor Fair for this year has been designed to give you focused, face-to-face opportunities to meet with hospice professionals. Activities will be conducted within the Vendor Fair, including continental breakfast, breaks, a reception and a must-be-present to win door prize drawing.

## Conference Location

Davis Conference Center  
1651 North 700 West  
Layton, UT 84041  
(801) 416-8888  
Fax: (801) 416-8877

## Tentative Exhibit Schedule

### Tuesday, November 4

6:30 – 8:00 Vendors set up in assigned space  
8:00 – 9:00 Cont. Breakfast & Vendor Fair  
10:30 – 11:00 Break & Vendor Fair  
12:15 – 1:30 Lunch & Vendor Fair  
2:45 – 3:15 Break & Vendor Fair

### Wednesday, November 5

8:00 - 9:00 Cont. Breakfast & Vendor Fair  
10:30 - 10:45 Break & Vendor Fair  
12:30 – 2:00 Luncheon & Door Prizes

## BOOTH INFORMATION

Booths do not include furnishings and accessories.

### Fees:

\$350.00 per 6' booth space  
\$200.00 additional adjoining booths

### Your Exhibit Fee Includes

- One 6' draped table and two chairs **OR** 6' space for floor display
- Meals for **(2) two exhibitors**
- Listing in the Conference Program
- Listing on the Website [www.utahhospice.org](http://www.utahhospice.org)
- 11 x 17 Booth Identification sign

## Sponsorship and Partnerships

When your organization sponsors an activity or event at the Annual UHPCO Conference, you will gain broad exposure and recognition among members of the hospice community, including hospice administrators, medical directors, and other decision makers.

UHPCO's sponsorship and partner program allows you to earmark your contribution for a particular speaker or activity. You can sponsor registration tote bags, name badges, education sessions, meals or refreshment breaks.

**Keynote Address..... \$300 - \$700**  
**Luncheon..... \$300 - \$500**  
**Breakfast..... \$200 - \$500**  
**Breaks..... \$200 - \$500**  
**Workshops..... \$200 - \$500**

### Name Badges

Carry bags

Pens

Notebooks

## Lodging to meet your needs

 **Hilton  
Garden Inn®**  
Salt Lake City/Layton  
762 W. Heritage Park Blvd.  
(801) 416-4000

Room	Single Rate	Double Rate
King	\$79.00	\$85.00
Double/Double	\$79.00	\$85.00

Extended Deadline: **Fri., October 24**



**VENDOR APPLICATION**  
**2008 ANNUAL CONFERENCE & VENDOR FAIR**  
Show Date: Tuesday, Nov. 4 & Wed., Nov. 5, 2008  
(Tuesday is Election Day – Vote Early)

Please complete BOTH PAGES of the Vendor Application and return with the appropriate fee(s) to:  
**UHP CO** • 1327 South 900 East • Salt Lake City, Utah 84105 • Fax: (801) 487-6424

**Company Information**

Please print or type the following information EXACTLY as you want it to appear on signs, badge and printed program.

Company Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone (\_\_\_\_\_) \_\_\_\_\_ Fax (\_\_\_\_\_) \_\_\_\_\_

Contact Name \_\_\_\_\_ Title \_\_\_\_\_

E-mail: \_\_\_\_\_

Website \_\_\_\_\_

Name(s) of those Attending \_\_\_\_\_  
\_\_\_\_\_

This Application for Exhibit Space is a contract. By submitting this application you agree to the following terms:

- Exhibitors / vendors receive complimentary meals for two (2) attendees, providing at least one attendee remains in the booth during Vendor Fair Schedule.
- All booth space is assigned by UHP CO. UHP CO reserves the right to change the floor plan or booth assignments at any time as necessary. Every consideration will be given to place competing vendors away from one another.
- All booths must be prepaid or secured with a purchase order. Payment authorizes UHP CO to use company logo in advertising for the convention.
- Applications received after Friday, September 5, 2008 will be accepted on a space-available basis.
- All cancellations must be received in writing by UHP CO no later than Friday, October 10, 2008. UHP CO will refund 50% of the total amount of the booth fee if the cancellation is received prior to October 10. If the cancellation is received after October 10, no refund will be made.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Printed Name: \_\_\_\_\_

## Booth Assignment & Fee

All booths are assigned by UHPCO on a first-come, first-served basis, with consideration given to placing competing vendors apart. UHPCO reserves the right to relocate exhibits at any time prior to set-up.

- 6' space for **Table Top** Display ..... \$ 350.00
- 6' space for **Floor** Display..... \$ 350.00
- Additional** 6' booth space (for large floor display)..... \$ 200.00
- Additional Meal Ticket** (per person)..... \$ 50.00
- Unable to participate with a booth **but would like to SPONSOR an event**.... See Below
  - Keynote Address (\$300 - \$700) ..... \$ \_\_\_\_\_
  - Luncheon (\$300 - \$500)..... \$ \_\_\_\_\_
  - Breakfast (\$200 - \$300)..... \$ \_\_\_\_\_
  - Break (\$200 - \$300)..... \$ \_\_\_\_\_
  - Workshop (\$200 - \$300)..... \$ \_\_\_\_\_
  - Other: ..... \$ \_\_\_\_\_

Do you need an electrical outlet?       YES       NO      # of outlets needed: \_\_\_\_\_

## Door Prizes

- YES** we will have a door prize
- NO**, we will not be giving away a prize this year.

### Door Prize Recognition

- Vendor invited to podium
- Present door prize to winner
- Audience recognition for generosity

## Competitors

*Please identify your competitors:*

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

### Benefits

- Advertising in program & website  
[www.utahhospice.org](http://www.utahhospice.org)
- Access to key leadership
- Complimentary meals for **2 people**

## Sponsorships

All events are available for sponsorship, even if not listed on this form. You will be acknowledged in the conference program, at your booth, and at the function site. If you sponsor without exhibiting, one representative will be allowed to attend the conference at no additional charge.

## Payment Information

*Prepayment or purchase order is required to reserve space:*

- Check Enclosed – payable to **UHPCO**
- Check in Mail
- Credit Card Payment – *An additional 3% will be assessed*
  - American Express
  - Discover Card
  - MasterCard
  - Visa      Exp. Date

Credit Card Number \_\_\_\_\_

Name on Card \_\_\_\_\_ Zip Code \_\_\_\_\_

Signature \_\_\_\_\_

**TOTAL AMOUNT DUE**

\$